

PENON PARTNERSHIP ASSIGNMENTS

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CURRENT CLIENTS

Year	Business	Sales	Sector	Position	Duration	Assignment
2009	Thomas & Thomas	£1M	Fly fishing	Advisory	6 months	IBR of US business+turnaround plan implementation
2007/09	Ovington Boats	£3M	Racing dinghies	Advisory	24 months	Mentor new MBO team under MWM scheme
2008/09	Mediaworks	£1M	Online marketing	Advisory	12 months	Growth mgt + senior team support

COMPLETED ASSIGNMENTS

Period	Business	Sales	Sector	Position	Duration	Assignment
2009	Altec Engineering	£3M	Precision Engineering	Advisory	4 weeks	Independent business review + improvement plan
2008/09	Eclipse Scientific	£20M	Scientific laboratories	Executive	5 months	Interim MD + turnaround implementation
2007	Miller International	N/A	Excavator attachments	Advisory	6 months	Project manage set up of international office
2006/08	Newcastle Joinery	£4M	Shop fitting	Hands on/advisory	24 months	Discrete improvement assignments + MD support
2006	Newcastle Joinery	£4M	Shop fitting	Advisory	1wk	Independent business review & improvement plan
2006	BLP Print	£12M	Printing & marketing	Advisory	4wks	Business winning improvement plan
2006	Express Group	£25M	Engineering Group	Advisory	2wks	Creation of value realisation documentation
2006	Express Engineering	£12M	Precision Engineering	Advisory	1wk	Review of a business expansion plan
2006	BLP Print	£12M	Printing & marketing	Advisory	2 wks	Independent business review
2006/08	Grange Interiors	£8M	Kitchens	Advisory	24 months	Senior team mentoring
2005	Grange Interiors	£8M	Kitchen manufacturer	Hands on	12wks	Implementation of a cost base reduction plan
2005	Grange Interiors	£8M	Kitchen manufacturer	Advisory	1wk	Independent review + improvement plan
2005/06	Hardy & Greys	£6M	Fishing tackle	Advisory	26wks	Identified outsource partners for key product range
2005	FST	£6M	IT solutions	Advisory	1wk	Independent review + improvement plan
2005	Hayward Tyler	£16M	Oil&Gas Engineering	Advisory	1wk	Independent review + improvement plan
2005/08	Miller UK	£30M	Excavator attachments	Advisory	4wks	Discrete business improvement assignments
2005	Miller UK	£30M	Excavator attachments	Advisory	4wks	Review of performance and business controls
2005	Exact Engineering	£6M	Precision Engineering	Advisory	3wks	Identified new operational controls & org structure
2004	Hillside Plastics	£5M	Injection Moulding	Advisory	2wks	Independent review + improvement plan
2004	Express Engineering	£12M	Precision Engineering	Advisory	2wks	Developed business plan with new senior team
2004	Virdev	£2M	Product design	Advisory	8wks	New business plan & controls
2004	Fitstogether	£5M	Rapid tooling	Advisory	2wks	Independent business review

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