

Neil Graham Baxter BSc PhD MBA Mift

Age: 46

PROFILE

A results driven business leader, repeatedly creating shareholder value in businesses, from entrepreneurial SMEs to global Engineering Groups. Full member of the Institute for Turnaround as an independent executive.

CAREER SUMMARY

- JAN 04 + PENON PARTNERSHIP LIMITED (SEE SEPARATE ASSIGNMENT TRACK RECORD)
Created to position Neil Baxter for business 'turnaround' and change management assignments, leading to NED support and potential buy-ins.

- JUL 02 to MANAGING DIRECTOR - EXPRESS ENGINEERING (Part of Express Group)
JAN 04 £15M t/o precision engineering serving high integrity markets (aero, oil&gas)
Created and implemented an intensive business improvement programme.

- JAN 02 to MANAGING DIRECTOR - VIRDEV EUROPE (part of Express Group)
JUL 02 10 man design and engineering team serving technical markets. Interim role to stabilise the business and re-integrating Virdev into the UK Parent.

- JAN 01 to MANAGING DIRECTOR - TOOLING TECHNOLOGIES (part of Express Group)
JAN 02 £2M t/o manufacturer of production mould and press tooling. Role to create & implement 12 month EBIT and cash improvement programme.

- APR 00 to BUSINESS DEV. DIRECTOR - EXPRESS ENGINEERING (part of Express Group)
JAN 01 £15M t/o precision engineering serving high integrity markets (aero, oil&gas)
Work with Group CEO to implement 'blue chip' processes and controls.

- JUN 98 to DIRECTOR SPECIAL PROJECTS (part of VATECH Elin, formerly Rolls-Royce T&D)
APR 00 Member of two man interim senior mgt team to restructure the Bushing Company, a £9M niche electrical device manufacture prior to disposal

- APR 97 to GENERAL MANAGER & DIRECTOR - REYROLLE MV SWITCHGEAR (part of Rolls-Royce)
JUN 98 Business leader for £15M t/o technical electrical product manufacturer. Key task was to completely refocus and restructure a heavily loss making company.

- APR 96 to BUSINESS DEVELOPMENT DIRECTOR - ROLLS-ROYCE T&D
APR 97 £300M turnover division of Rolls-Royce plc electrical transmission solutions. Key tasks were strategy development and a strategic review of all businesses.

- JAN 95 to GROUP MARKETING MANAGER - ROLLS-ROYCE INDUSTRIAL POWER GROUP
APR 96 Recruited to undertake a discrete number of strategic marketing projects

- JAN 93 to SALES AND PRODUCT GROUP MANAGER - VICTOR PRODUCTS (part of Rolls-Royce)
JAN 95 Sales of £10M, hazardous area lighting. Sales team of four + distributors, O&G.

- SEP89 to OPERATIONS MANAGER DRILLING - VICTOR PRODUCTS (part of Rolls-Royce)
JAN 93 Responsible for a standalone product group with 8 direct staff plus shared services and a turnover of £1M. Turned it into a highly profitable niche product.